

TravisWolff

Independent Advisors & Accountants

Business Valuation Services



TW³
The Power of Three

Why do I need to know how much my business is worth?

When you think of business valuations, what comes to mind? Net profits? Gross sales multiplied by an industry percentage? These are just a couple of the ways business owners attempt to place a value on their business. The result? A value that may be too high or too low. The real advantage of knowing the intrinsic value of your business is two fold. First, you can use it as a management tool.

Valuations allow owners to identify strengths and weaknesses in the business that affect value. Correcting weaknesses can positively affect a business's worth. Second, valuations work to help you safeguard your hard earned assets. By knowing the true value of your company, you can avoid overpaying estate taxes and escape low bids from prospective buyers.

When would I use TravisWolff's Business Valuation Services?

- Selling or buying a business
- Marriage dissolution
- Buy sell agreements
- Estate or gift planning
- Life insurance planning
- Corporate reorganizations
- Employee stock option planning
- Compensating key employees with stock
- Shareholder disputes

How do I choose a business valuator?

A critical part of ensuring that you walk away with your fair share is finding a qualified, credible business valuator. A skilled professional can skillfully value intangibles and tangibles and choose the correct methodology that results in a valuation that will withstand even the toughest litigator. And if litigation is involved, you want to ensure that your business valuation specialist can communicate, in plain English, how he or she arrived at the value of the business.

What is the advantage of mediation over a court trial?

We encourage mediation of valuation disputes whenever possible. Why? You save time and money. We help you analyze and resolve matters in dispute so you may be able to come to a resolution in a less expensive and timelier manner than by trial.

When should I mediate?

Always. Judges across the country are encouraging individuals and businesses to use mediation to help settle disputes to avoid litigation. As mediators with specialized training, we have mediated valuation disputes for divorces as well as various types of civil disputes. We can put our in-depth financial and mediation experience to work for you in this area.

